

Prudential
Marybeth Zarifian
965 White Plains Road
Trumbull, CT 06611

April 2, 2012

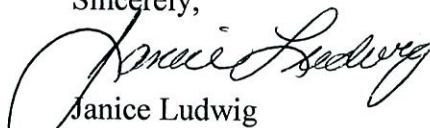
Dear Marybeth,

I am almost embarrassed to send this to you, it is way past due! Unfortunately, two weeks after the sale of my father's condo he passed away. Between taking care of all his business and moving him out of his assistant living facility time passes; than Holidays and just life gets in the way. Please accept my apology.

You deserve more than just a THANK YOU! I thought you did a fabulous job selling my home in Trumbull than, of course, helping me buy my beautiful condo in Trumbull. No, you were saving it all up for the difficult sale of my Father's condo at 22229 Arganese Place, Trumbull. You were absolutely amazing! From trying to figure out how to put up a Prudential sign by the property to going all the way to the State level to try to get the State of Connecticut to put in a chair lift to make a 55 and over 3 story walk up more desirable. Cleaning his carpet yourself with your own carpet cleaner. The hours you spent doing open houses. Do we even want to remember the mold issue and how you researched to resolve that problem? That almost broke the deal! You took an undesirable condo and made it as desirable as possible. Not only did you have to deal with the condo, but with my Father who did not want to face that fact that his home had taken a major loss in the economy. You went beyond what I ever I thought a real estate broker should do. You persevered and YOU sold the unit!

My family and I can not thank you enough for being kind, understanding and most of all very professional. I am truly sorry that this letter has been a long time coming, but the heart felt appreciation and thanks is just as sincere. My family and I wish you all the best for your continue success.

Sincerely,



Janice Ludwig
Pellitteri Family



February 23, 2011

Peter G. Helie, Chairman/CEO
Prudential Connecticut Realty
860 N Main Street Ext
Wallingford, CT 06492-2449

Dear Mr. Helie,

I am sure you do not need my commendation to realize how fortunate you are to have Marybeth Zarifian representing Prudential Connecticut Realty. Nonetheless, I would like to take this opportunity to share with you my journey through a purchase that would not have been possible without her.

We began working together two years ago when I was considering purchasing a residential property to use as a *home* for my small business. Marybeth had the understanding to appreciate how important the charm of the property was to me, the business sense to help in determining its value beyond the first impression and the vision to see the potential in what each location offered. Following our initial conversation, she immediately exceeded my expectations by looking into zoning requirements in an effort to find the best location to suit my needs. Maintaining a great attitude throughout the long process, Marybeth took me to several houses and explored possibilities not on the market. She sat with me at many zoning meetings and patiently assured me through numerous frustrations and disappointments. A full year after our start, she negotiated a remarkable contract to purchase a property that surpassed even my wildest dreams. Our second year included more zoning meetings, termites, leaks, probate and title snags. Closing on the property did not end Marybeth's need to be sure I was happy with my purchase. She continued to check in to see that my project in converting the home to a business was going smoothly. My business is now up and running in its new home, thanks to Marybeth.

Marybeth Zarifian is a credit to her profession and an invaluable asset to Prudential Connecticut Realty. She has the knowledge, expertise and work ethic to get the job done and combines these qualities with the compassion, patience and integrity to do it in a manner that any client would treasure. She has earned my respect both as a professional and as a person. Given any opportunity I will offer her my highest recommendation.

Sincerely,

A handwritten signature in black ink, appearing to read "Kathleen Fearon". The signature is fluid and cursive, with a long, sweeping underline.

Kathleen Fearon, Ph.D., D.V.M.

cc: Terry Sheehan
cc: Marybeth Zarifian

Customer Satisfaction Survey Electronic Receipt

Gail Shay [gshay@prudentialct.com]

Sent: Monday, September 19, 2011 10:58 AM

To: Zarifian, Marybeth

Cc: Sheehan, Terry; DelVecchio, Ken; Adams, Candace

The following message contains the contents of a Customer Satisfaction survey we received on a recent transaction of yours.

Customer : RICHARD SCHRIEFER
Property : MONROE, 93 STILLMEADOW CIRCLE
ID : BUYER 435110706

Sales Executive : Marybeth Zarifian

Overall Service: Excellent
Professionalism: Excellent
Knowledge of Real Estate Market: Excellent
Understood My Needs: Excellent
Attention to Details & Follow Up: Excellent
Availability / Responsiveness: Excellent
Negotiation Skills: Excellent
Organization & Preparation: Excellent
Why did you select Marybeth Zarifian?: Marybeth understood my needs and her knowledge of the market.
Why did you select Prudential Connecticut Realty? Marybeth.
Would you recommend Marybeth Zarifian? Yes
Did you use the Internet in your home search? Yes (listingbook)
What was most memorable about your experience?
Connecticut Home Mortgage: Not Applicable
HOMEefficient Move-In Services: Not Applicable
Connecticut Title & Settlement: Not Applicable
Connecticut Insurance Services: Not Applicable
Additional Comments: Marybeth went above and beyond the call for me. She did an excellent job, I would recommend Marybeth to anyone in search of a house.

We hope this information is helpful toward your continued efforts in providing providing extraordinary customer service.

As a result of your outstanding performance, you will receive ONE Key. Congratulations!

Please REPLY to this message via EMail with any questions or suggestions.

Janice Ludwig
189 Palomino Pass
Trumbull, CT 06611

February 21, 2011

Prudential CT Realty
Marybeth Zarifian
965 White Plains Road
Trumbull, CT 06611

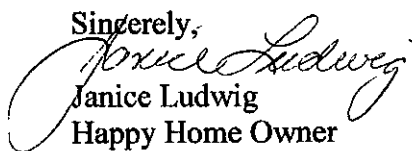
Dear Marybeth,

This letter of appreciation is well overdue! I can't thank you enough for all your hard work and dedication in the sale of my Trumbull home back in November. This was one of the hardest things for me to do was to sell my home of over 22 years. You understood my situation and took into consideration how I felt about my home. You marketed my home with open houses, plenty of advertisement both newspaper and internet, and what I loved the most was the Home Suite. Once you glided through my home using the Home Suite there was no way you didn't want to come see this Entertainer's Dream Home.

We had plenty of takers, but the market being what it was did take a little bit. As you always said it only takes ONE. The right family came along and I found peace in selling my home to a young family with children to enjoy and build their own memories in a house that gave me such joy.

Finding my new home was our next challenge! I was down sizing giving up many upgrades and extras which was going to be a major adjustment for me and of course I didn't want to leave Trumbull. Your work was cut out for you, but Marybeth you always had a true understanding of what I needed and wanted. You found a condo that had everything that my home had (mini me), but we needed to wait until the right one came along, all good things come to those who WAIT. On December 21, 2010 like a Miracle on 34th Street I got my wish! I moved in on January 28, 2011 and I couldn't be happier. I just love my new address.

I owe all of my good fortune to you and your expertise! You were always a professional, but yet a kind person who understood my feelings. Thank you for everything.

Sincerely,

Janice Ludwig
Happy Home Owner

February 10, 2011

Dear Marybeth,

You were referred to me at a very difficult and confusing time in my life. Your kindness and concern during my home purchase is truly appreciated. You had my back 24/7 and went beyond my expectations.

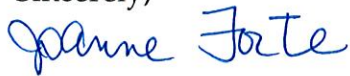
As you know, I did not make it easy for you. I had a short window of time to find a home in a narrow geographic area and a small price range. Your ability to step into your clients shoes, learn what they want in a home and work tirelessly day after day until you find it, are the very skills that found the HOME that was meant for me. You even took the time to show me homes in other areas just so I could see what my family/friends were suggesting, knowing it wasn't where I wanted to be.

Your professional expertise and exceptional service guided me through the entire purchase process making sure timelines were met and keeping me informed of what needed to be done next. I felt safe and comfortable purchasing a home with you, when all else was falling apart.

I have bought and sold homes 4 times in my life and worked with 8 different Realtors. You are the only Realtor who I would recommend whole heartedly. You are a Gem!

It was such a pleasure working with you and I thank you very much for all you have done for me!

Sincerely,



Jo-Anne Forte
144 Woodland Park
Shelton, CT 06484

Customer Satisfaction Survey Electronic Receipt

Shay, Gail

Sent: Tuesday, February 15, 2011 11:25 AM

To: Zarifian, Marybeth

Cc: Sheehan, Terry; DeVecchio, Ken; Adams, Candace

The following message contains the contents of a Customer Satisfaction survey we received on a recent transaction of yours.

Customer : GRAHAM CLIFFORD
Property : NEWTOWN, 11 WILLOW BROOK LANE
ID : BUYER 435100909

Sales Executive : Marybeth Zarifian

Overall Service: Excellent
Professionalism: Excellent
Knowledge of Real Estate Market: Excellent
Understood My Needs: Excellent
Attention to Details & Follow Up: Excellent
Availability / Responsiveness: Excellent
Negotiation Skills: Excellent
Organization & Preparation: Excellent
Why did you select Marybeth Zarifian?: Marybeth was intelligent, not pushy, knowledgeable and kept in touch.
Why did you select Prudential Connecticut Realty? Good reputation; heard from other people that the company was good.
Would you recommend Marybeth Zarifian? Yes
Did you use the Internet in your home search? Yes (prudentialct.com, Realtor.com,)
What was most memorable about your experience? Marybeth always had our best interests in mind; always worked with our availability.
Connecticut Home Mortgage: Not Applicable
HOMEefficient Move-In Services: Not Applicable
Connecticut Title & Settlement: Not Applicable
Connecticut Insurance Services: Not Applicable
Additional Comments: Marybeth was an absolute joy to work with. She did her research and analysis, always was prepared with printouts with cost analysis, tax, etc

We hope this information is helpful toward your continued efforts in providing providing extraordinary customer service.

As a result of your outstanding performance, you will receive ONE Key.
Congratulations!

Please REPLY to this message via EMAIL with any questions or suggestions.

Customer Satisfaction Survey Electronic Receipt

Shay, Gail

Sent: Wednesday, December 15, 2010 1:29 PM

To: Zarifian, Marybeth

Cc: Sheehan, Terry; Adams, Candace; Adams, Candace

The following message contains the contents of a Customer Satisfaction survey we received on a recent transaction of yours.

Customer : CARRIE ERHARD
Property : BRIDGEPORT, 112 ABNER COURT #A
ID : BUYER 435100905

Sales Executive : Marybeth Zarifian

Overall Service: Excellent
Professionalism: Excellent
Knowledge of Real Estate Market: Excellent
Understood My Needs: Excellent
Attention to Details & Follow Up: Excellent
Availability / Responsiveness: Excellent
Negotiation Skills: Excellent
Organization & Preparation: Excellent
Why did you select Marybeth Zarifian?: Marybeth was my landlord previously.
Why did you select Prudential Connecticut Realty? Because I knew Marybeth.
Would you recommend Marybeth Zarifian? Yes
Did you use the Internet in your home search? Yes (prudentialct.com,Listingbooks)
What was most memorable about your experience? Marybeth cared about finding me a great home.
Connecticut Home Mortgage: Excellent
HOMEfficient Move-In Services: Not Applicable
Connecticut Title & Settlement: Not Applicable
Connecticut Insurance Services: Not Applicable
Additional Comments:

We hope this information is helpful toward your continued efforts in providing providing extraordinary customer service.

As a result of your outstanding performance, you will receive ONE Key.
Congratulations!

Please REPLY to this message via EMail with any questions or suggestions.

Customer Satisfaction Survey Electronic Receipt

Shay, Gail

Sent: Wednesday, August 11, 2010 1:42 PM

To: Zarifian, Marybeth

Cc: McCombs, MariCatherine; Adams, Candace; Adams, Candace

The following message contains the contents of a Customer Satisfaction survey we received on a recent transaction of yours.

Customer : KENNETH & JESSICA FILA
Property : MILFORD, 262 THIRD AVENUE
ID : BUYER 435100401

Sales Executive : Marybeth Zarifian

Overall Service: Excellent
Professionalism: Excellent
Knowledge of Real Estate Market: Excellent
Understood My Needs: Excellent
Attention to Details & Follow Up: Excellent
Availability / Responsiveness: Excellent
Negotiation Skills: Excellent
Organization & Preparation: Excellent
Why did you select Marybeth Zarifian?: Met Marybeth at an Open House.
Why did you select Prudential Connecticut Realty? Because of Marybeth.
Would you recommend Marybeth Zarifian? Yes
Did you use the Internet in your home search? Yes (prudentialct.com,)
What was most memorable about your experience?
Connecticut Home Mortgage: Not Applicable
HOMEfficient Move-In Services: Excellent
Connecticut Title & Settlement: Not Applicable
Connecticut Insurance Services: Not Applicable
Additional Comments:

We hope this information is helpful toward your continued efforts in providing providing extraordinary customer service.

As a result of your outstanding performance, you will receive ONE Key.
Congratulations!

Please REPLY to this message via EMail with any questions or suggestions.

Deborah Alves
166 Williamsburg Drive
Monroe, CT

June 3, 2009

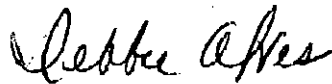
Prudential CT Realty
Marybeth Zarifian
White Plains Road
Trumbull, CT 06611

Dear Marybeth:

I know you will agree with me when I say there are certain people in our lives that just automatically enhance the quality of our day-to-day, and you did that for me on my move from Stratford to Monroe.

The counsel you gave me was immeasurable. You kept me completely informed of all the legalities. Your personality is genuine and coupled with expertise in the real estate industry makes you the ideal agent. You are a true professional who holds every personal conversation in the highest regards. I highly recommend you as an excellent real estate agent.

Sincerely,

A handwritten signature in cursive script that reads "Debbie Alves".

Debbie Alves

December 18, 2007

Dear Marybeth,

I wanted to thank you once again for taking such excellent care of my father during the sale of his home and the purchase of his new condominium. You made a very difficult transition for him possible; and we could not have done it without you. As you know, he had to sell his home of 52 years due to his difficulty in climbing stairs. You helped him find a great place to live where he is very happy now. Since I am living 3,000 miles away it was difficult for me to help him with all the details. You were very patient and kind to him; and my brother and I appreciate all that you have done. Your professional expertise will be shared through us with other possible clients. Good luck on my brother's sale and purchase.

Merry Christmas and much happiness and health is wished for you and your family.

Sincerely,

A handwritten signature in cursive script that reads "Nancy Gallucci".

Nancy Gallucci
24857 Manzanita Avenue
Moreno Valley, CA. 92557